

ASX RELEASE  
27 February 2014

VOCUS COMMUNICATIONS LIMITED  
FINANCIAL RESULTS FOR THE SIX MONTHS ENDED 31 DECEMBER 2013

VOCUS DELIVERS REVENUE AND EARNINGS GROWTH

|                         | 31 Dec 2012 | 31 Dec 2013     | Change   |
|-------------------------|-------------|-----------------|----------|
| Revenue                 | \$30.62m    | <b>\$44.30m</b> | ▲ 44.7%  |
| Underlying EBITDA*      | \$9.79m     | <b>\$14.65m</b> | ▲ 49.5%  |
| Underlying NPAT*        | \$3.86m     | <b>\$5.88m</b>  | ▲ 52.3%  |
| Statutory NPAT          | \$4.19m     | <b>\$5.12m</b>  | ▲ 22.4%  |
| Underlying Diluted EPS* | 5.09 cps    | <b>7.26 cps</b> | ▲ 42.6%  |
| Interim Dividend        | 0.4 cps     | <b>0.8 cps</b>  | ▲ 100.0% |

\* Underlying results are calculated excluding the after-tax effects of other gains and losses associated with foreign exchange.

Vocus Communications Limited (ASX:VOC), today released its financial result for the half year ended 31 December 2013 (**H1/14**). The strong result is from prior year acquisitions, new customer wins and the ongoing execution of the Company's strategy.

The Company's core product groups each recorded robust revenue growth, with Fibre & Ethernet up 128.2%, Internet up 40.6% and Data Centres up 21.6%. The Company's Fibre network now exceeds 500km (up 130%).

The Directors have declared an interim dividend of 0.8 cents per share (cps), fully franked, to shareholders registered on 11 March 2014, to be paid on 25 March 2014, an increase of 100% over the prior period's interim dividend of 0.4cps.

Commenting on the result, the Chief Executive Officer of Vocus, James Spenceley, said: "This is an excellent result which demonstrates the successful execution of the Company's strategy. The results highlight the benefits of the diversification which underpins the Vocus business model.

We continue to make investments in the business supported by strong commercial outcomes. The doubling of our interim dividend reflects the Board's commitment to provide increasing returns to shareholders."



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### **About Vocus**

(ASX:VOC) Vocus Communications is an ASX listed leading telecommunications provider of wholesale data centre, voice, peering and international Internet connectivity to telecommunications companies and ISPs across Australia, NZ and the US. The company provides high performance, high availability, and highly scalable communications solutions, which allow service providers to quickly and easily deploy new services for their own customer base.